



# EMERGING BROKER MEMBERSHIP REQUIREMENTS

To become a HOLBA Emerging Broker member, one must:

1. Be at least 20 years of age;
2. Be a licensed real estate broker or salesperson actively engaged as a broker or salesperson specializing (majority of time and production) in office leasing representation for at least two (2) years tenant representation in Houston including, at least two (2) years full time resident and participant in this market.
3. Be sponsored by three (3) active HOLBA members in good standing, from 3 different firms provided that the primary sponsoring member has known the applicant for at least two (2) years and as long as two (2) of the sponsoring members are not from the same firm as the applicant;
4. Demonstrate interest in becoming a member by using his/her best efforts to attend all of the breakfast, luncheon and social functions (other than the Annual Meeting) of the Association within the twelve (12) month period immediately preceding the candidate's application being acted upon by the Membership Committee;
5. Obtain application form and copy of the By-Laws from office of the Chairman of the Membership Committee;
6. Complete application form, typed in detail, and attach primary sponsor's letter with two (2) seconding sponsor letters;
7. Return the entire package to the original sponsor who shall forward all information to the Chairman of the Membership Committee;



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8. All prospective members must be approved by both the Membership Committee and the HOLBA Board of Directors. The submission of an application or HOLBA's consideration of a potential applicant is not a guarantee of membership in HOLBA.
9. Be prepared to be interviewed either separately or together by all members of the membership committee and/or the HOLBA Board of Directors.